

# Connecting

SEPTEMBER 2021

NEWS FOR MANAGERS & MECHANICS



## Time To Connect Before The School Year Begins



# Connecting

## Four Tips To Build Stronger Partnerships

Let's build stronger relationships with employees, other managers, and school officials. Here are four tips on how to communicate better to improve your workplace partnerships.

**Communicate**—Keeping your partners and contacts informed is critical to a healthy business relationship. Regular status updates and reports in your projects or other collaborations will save your partners time with respect to asking for updates, and help assure them that you're working with their best interests at heart.

Healthy communication is critical to mishap management. It keeps problems under wraps before they balloon out of control. This will give school staff confidence that you'll let them know if and when a problem arises in the future, which will improve trust overall in the relationship and pave the way for future deep collaboration.

**Keep Your Commitments**—Being true to your word will go a long way towards building trust between you and your partners. If you say you'll deliver something by a given date, you *need* to get it done by then. People will take note of this sort of commitment to your work. Once school officials know you'll meet your deadlines, they'll realize that you're worth working with in the long run. It also helps to build a little bit of goodwill in case of any other mishaps or mixups on your end. As a general rule, do the best job you can all the time. That way, your partners will be more accommodating when stuff does fall through the cracks (because it happens to the best of us!).

**Honesty**—Honesty in business relationships is perhaps the most important principle you can have. If you stay honest with your communication and dealings, you'll earn trust more than through any other factor. More important, once someone gets a negative vibe about you and your business, it's almost impossible to change their mind.

By the same logic, don't be afraid to tell someone, "I don't know." Don't hem and haw, just be honest and direct. People will appreciate your honesty in these situations, even if you aren't telling them good news, particularly if you follow up quickly with a promise to find an answer to whatever questions or concerns they have. That said, don't make a habit of saying, "I don't know," either!

**The Personal Touch**—A business relationship that exists completely on text messages and email will never be as secure as one that's based on face-to-face interaction. Look for as many opportunities as possible to meet your partners in person, whether socially at a coffee shop or school function. Face time is more beneficial than you know. These experiences will dramatically deepen the quality of your relationships and benefit you in the long run.

### BIRTHDAYS

#### SEPTEMBER

2nd—Cindy Hagfors  
3rd—Pat Boerboom  
5th—Corey Segarra  
10th—Jody Evenson  
14th—Renee Matejcek  
14th—Joe Tulkki  
25th—Bill Drummer  
28th—Jeremiah Stone

## *School Spirit a Quarry Days in East Central*



# SEPTEMBER

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3 PAYROLL	4
5	6 4.0 HOLIDAY	7 PO LISTS DUE	8	9	10	11
12	13	14	15	16	17 PAYROLL	18
19	20 PO LISTS DUE	21	22	23	24	25
26	27	28	29	30		